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Greenpower Capital announces Acquisition Program for Mega-Solar projects under 2MW in the Japanese Market

~ 50MW acquisition target for 2013 ~

Tokyo, Japan / June 27, 2013

Greenpower Capital LLC (CEO Dick Talbert with headquarters in California, USA and Chiyoda Ward, Tokyo) have announced their acquisitions and sales support program for Japanese solar developers with mega-solar projects 1 to 2MW in size.

Acquisitions of small mega-solar projects on behalf of financing partners

Since entering the Japanese market last year, Greenpower Capital has been providing tailor-made services to local developers and landowners of projects larger than 10MW, including financing, EPC, and O&M support.

“From this experience, we realized that there is large need amongst developers in this market for financing projects one to two megawatts in size.” said Shintaro Doi, Greenpower Capital’s Director of Project Acquisitions. “To meet the needs of this segment, our new service will support the smooth acquisition of qualifying projects on behalf of our financing partners, so that developers can be paid prior to construction.”

Freeing up resources to expand pipeline

Developers typically must wait until end of construction to receive payment for their services. By partnering with Greenpower, developers can earn returns on their projects sooner. This frees up resources that can then be used to pursue new leads and build additional pipeline.

Financial partners, on the other hand, are able to accumulate additional pipeline in short order with minimal effort. This allows them to focus on funding, building, and operating projects.

“By helping each party focus on their core strengths, Greenpower hopes to increase efficiency within this segment to ensure that more projects are built quickly and profitably.” states Shintaro Doi. For 2013, Greenpower plans on transacting 50MW of mega-solar projects through this service.

Clear qualification criteria

To be eligible for this service, projects will need to satisfy or have plans to satisfy the following criteria:

- Capacity between 1MW to 2MW (AC)
- Facility approval from METI for feed in tariff
- Grid investigation results received from relevant power utility
- PPA contract with power utility is not yet signed
- Site control is secured
- Necessary permitting and licenses can be obtained for site
- EPC provider is not yet chosen or can be changed

Leveraging their experience in solar project development, Greenpower is ready to assist local developers in meeting these criteria.

Greenpower Capital to exhibit at PV Japan 2013 Expo

Greenpower Capital will be exhibiting at the PV Japan 2013 Expo, booth # P02-032, Wednesday July 24th through Friday 26th. They will be meeting with mega-solar developers to discuss the 1-2MW acquisition program in addition to services for solar projects 10MW and above.

If you have projects that meet these criteria and are interested in selling your projects, please contact us to set up a meeting.

Greenpower Capital's Tokyo offices

To better serve their partners, local developers and landowners, Greenpower Capital has established their Tokyo offices in the Marunouchi district.

Greenpower's Japanese-speaking business development staff are ready to support their valuable business partners in Japan. The office is very conveniently located, near the Yurakucho, Hibiya, and Ginza stations of Tokyo Metro and JR lines.



About Greenpower Capital

Greenpower Capital is a renewable energy advisory firm based in Los Angeles, with offices in Tokyo and Toronto. Greenpower focuses on project finance and Merger and Acquisition for solar and wind projects in Europe, North and South America, the Caribbean's, and now Japan. Greenpower Capital provides early-stage development capital as well as assisting developers with their financing or strategy needs for equity and debt for 'construction-ready' solar or wind projects. Visit www.greenpowercap.com for further information.

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